

PRIVACY HAS ARRIVED





Caribbean

Switzerland

SEA

USA

Canada

LATAM

PRIVACY HAS ARRIVED. **SWISS HOSTED PRIVATE AND SECURE COMMUNICATIONS PLATFORM** Schweizerische Eidgenossenschaft Confédération suisse Confederazione Svizzera

Data Privacy: keeps your information from being sold or shared.

Data Protection: keeps information safe from malicious actors and intent.

At Sekur we do both, successfully.

## WE PROTECT DATA & COMMUNICATIONS

FOR CONSUMERS, BUSINESSES, AND GOVERNMENTS.





#### **SekurMail**®

Send encrypted and private emails, to any ISP with added closed environment SekurSend-SekurReply for "BEC" protection. Enterprise plans include SekurRelay private network for C- level protection.



#### **SekurMessenger**®

Send anonymous encrypted chats to Sekur and non Sekur users with self-destruct messages in all devices.



#### **SekurVPN®**

Secure and private VPN with Swiss IP anonymous connection.

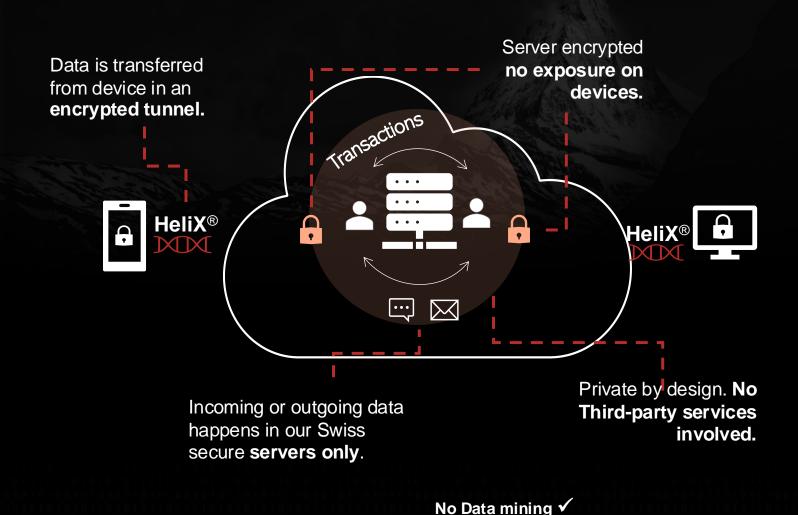
## Protection BEYOND ENCRYPTION

With our own servers in Switzerland Sekur offers 100% cloud-based, non-big-tech, non-CLOUD Act, privacy and security.

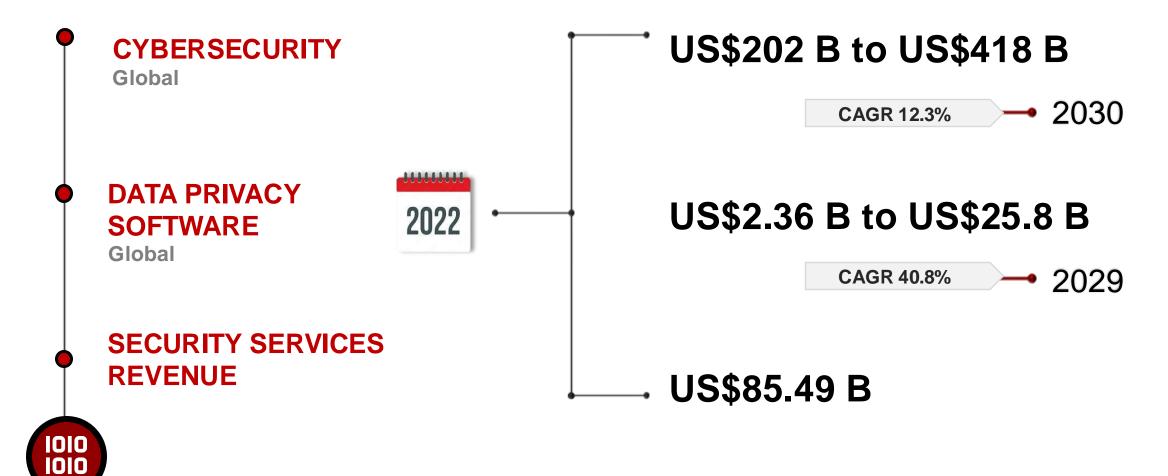
Data is transferred from device to secure servers in an encrypted tunnel.

Our proprietary technology HeliX® wraps data transfer in 2048-bit encryption with multiple layers of proprietary encryption wrapped and intertwined in HeliX®, which creates multiple layers of proprietary encryption exponentially stronger than any other system.

#### PRIVATE SERVERS IN SWITZERLAND ONLY



## Market GLOBAL OPPORTUNITY



## Cybersecurity LANDSCAPE

Survey reveals
\$2 trillion

market opportunity for cybersecurity technology and service providers. The global cybersecurity total addressable market may reach \$1.5 trillion to \$2.0 trillion, approximately ten times the size of the vended market.

Global cybersecurity market size, 2021, \$ trillion



Internet of Things/operational technology.

Managed security service provider.

Source: McKinsey Cyber Market Map 2022

Total addressable

market

McKinsey & Company

Vended

market

# U. S. Market

ARPU – Average Revenue Per User (monthly)

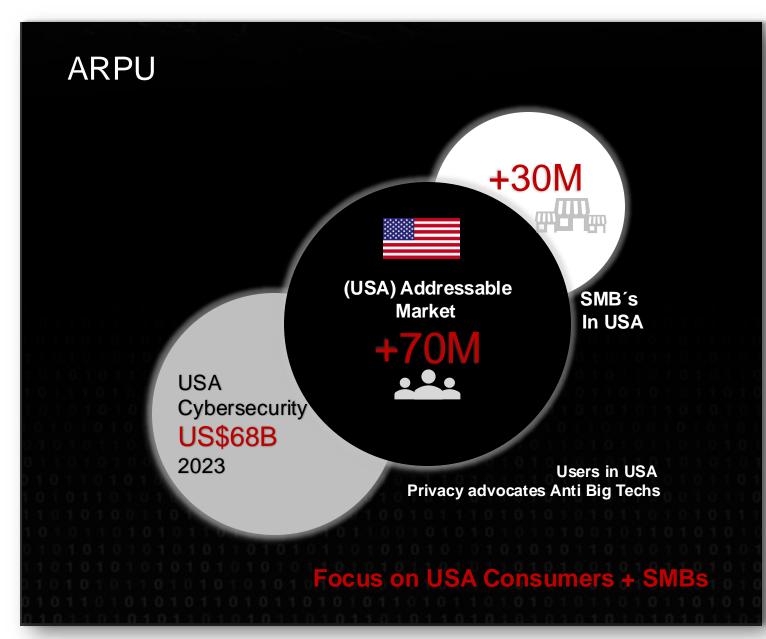
Consumers: US\$10+

■ SMB: US\$25+

Enterprise: US\$50+

CAC: Cost reduction from US\$365 in 2022 to US\$30 now trending to US\$20 by Q1 2025 per account.

SMBs average account is 5 users - CAC avg/user is US\$4



## **Privacy & Security** U.S. LANDSCAPE

100 B

Connections producing data expected in 2025.

80%

Of the data collected from apps have nothing to do with its functionality. Data gets sold to third parties.

Sale 8

Data sale to third parties followed by influence voting manipulation, are the most unacceptable uses of personal data collection.



**108%** 

increase in Business Email Compromise (BEC) attacks in 2023 compared to 2022.



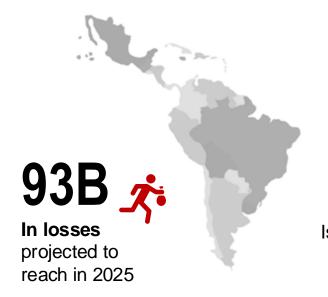
83%

Use unsecured Social Messaging for their business communications.

**4** 1,557

Is the amount of data points gathered on average per person.

# Privacy & Security LATIN AMERICA





US\$394M

Is the **cybersecurity budget** between Chile, Brazil and México.

**64%** 👨

of cyberattacks in Latin America just for **Ransomware** 



The average cost of a data breach in Latin America

Source: Fortinet 2022 Cyberthreat Report)

ource: Cybersecurity Ventures 2021 Official Annual Cybercrime Report)

Source: Trend Micro 2022 Midyear Cybersecurity Report

ource: Kaspersky Q22022 Spam and Phishing Report

Source: Tenable 2022 Threat Landscape Retrospective Re

Source: IBM Cost of a Data Breach Report 2022)



Chile experienced 304 million cyberattacks in 2021.

Chile has over 1,200 cybersecurity companies, the highest number in Latin America.

The Argentina government aims to increase cybersecurity spending to US\$60 million by 2026.



Argentina experienced a record 2.3 billion cyberattacks in 2022.



Colombia lost an estimated US\$3.47 billion to cybercrime in 2021.

Cyberattacks in Colombia increased by 81% in 2022 compared to 2021.

Mexico ranks 5th globally and 1st in Latin America in ransomware attacks, with over 30% of Mexican companies affected in 2022.



Mexico experienced over 1.24 billion cyberattacks between January and September 2022.

### Telco

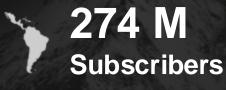
#### **PARTNERS**

- Enhanced Connectivity: Integrating Sekur's solutions with telco networks providing secure and private communication channels for users.
- Maintain customer trust: by promoting privacy and security as a service with credibility and reliability in the telecommunications industry.



**Signed Contract** 

Emerging
Markets
Latin America
CAGR: 10.7 %



Etelcel Claro-

SMB , Enterprise Launch date: May 2024



Fastest Growing Market:
Asia Pacific CAGR: 14.5



Signed Contract

SMB, Enterprise Launch date:
June 2024

### **B2B Partners**

DEALS

#### Expanded Market Reach:

Extensive networks enables Sekur to reach new customers and markets.

#### **Enhanced Visibility:**

Partnering with industry-leading platforms elevates Sekur's brand visibility and strengthens our position in the cybersecurity market.

#### **Streamlined Distribution:**

Reaching customers and accelerates our go-to-market strategy worldwide.





80 K Resellers

#### Signed Contract

New markets and opportunities, Sekur's privacy and security solutions to a broader business audience with world's largest SaaS B2B platform.





161 K Resellers In 200 countries

#### Signed Contract

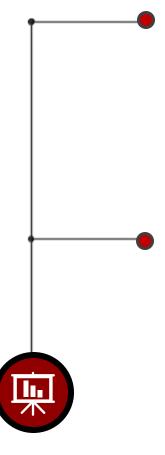
Global leader in B2B sales (US\$49 B in sales – 2023). Platform enabling us to expand our reach and amplify our brand presence globally.



#### **Signed Contract**

Macro Cybersecurity distributor: México, Centro América, Panamá, Ecuador, Perú y Chile.

## P&L



Revenue USD (000's)

	2024		2025E*	2026E*
Gross Revenue	\$ 416	\$	3,500	\$ 12,230
Net Revenue	\$ 357	\$	2,762	\$ 9,488
Total Expenses	\$ 1,438	\$	2,035	\$ 2,695
Profit (Loss)	\$ (1,081)	93	\$ 728	\$ 6,793

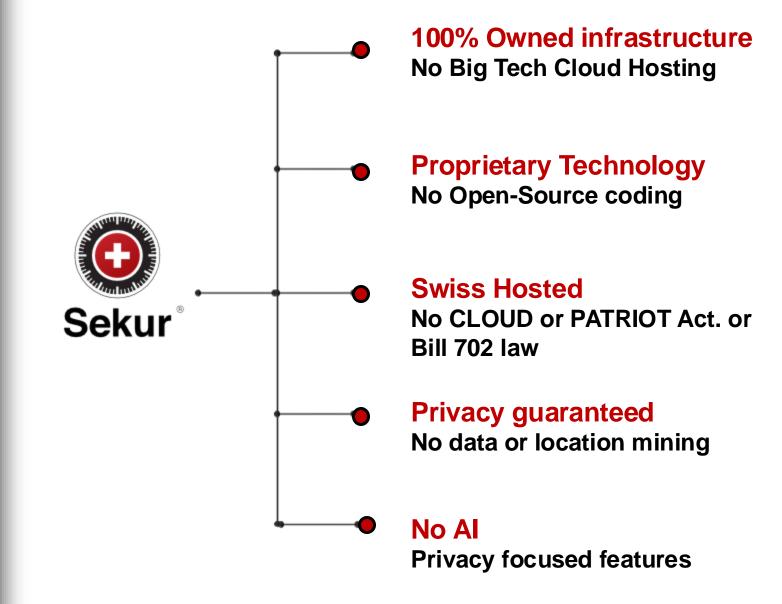
## **Subscribers**

THE PARTY OF THE P	2024	2025E*	2026E*
Direct Online Channels	4,968	33,742	80,622
B2B Channels	616	15,280	44,463
Total	5,584	49,023	125,085

<sup>\*</sup> Operational profitability achieved within 90 days of US\$500K capital injection. P&L assumes US\$ 500K capital injection by OCT 2024.

Sekur VALUE PROPOSITION

SECURE
COMMUNICATIONS
TOOLS
HOSTED IN
PRIVACY-CENTRIC
SWITZERLAND



## **Our Team**

### **Board of Directors and Senior Management**











Alain Ghiai
Chairman of the Board of
Directors, Founder, CEO/CTO /
Member Audit Committee.

in

Henry Sjöman Director/ Member Audit Committee

in

Scott Davis CPA, CGA, CFO

in

Amir Assar Director

in

Dr. Claudio Alberti, PhD Director

(in)

### **Advisory Board and LATAM Management**



Henryk Dabrowski Advisory Board, Strategy/Telecom Sector



Erika J. Cabrera Head of Latin America Alliances



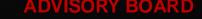


# Organization CHART



Chairman of the Board
Independent Director, Audit Committee Member, Compensation
Committee Member, Nominating Committee Member (4)
CEO/CTO/COO

CORPORATE



LATAM Strategy (1)



Total: 3

USA

• subsidiary

Accountant

(1)

• Investor Relations (1)

#### MANAGEMENT & SALES

Branding and
Marketing (1)

Head of LATAM Partnerships (1)

Head of Onboarding Partnerships (1)

## • TECHNOLOGY • Total: 8

Global Systems Admin,
Head Developer for Sekur and
SekurMessenger (1)

Project Director, Apps Development (1)

Head Systems Architect, Sekur (1) Head Android Research and Development

(1)

Web Development (1) ●

Head iOS Research and Development

(1)

Support (1) • Quality Assurance and Testing



www.sekur.com

connect@sekur.com

in company/sekurprivatedata-Itd

